

# How to benefit with iManage.

## **Save money.**

iManage allows you to review your fleet's costs in total, as well as on a component-by-component basis. It can tell you what those costs are, how well they are under control and highlight possible saving opportunities. Users can drill down to further analyse costs such as leasing, services or fuel costs making it easier to keep control of your contractual and rebills costs and prepare your fleet budget.

iManage allows you to optimise your fleet usage, monitor contract mileage and termination forecasts to help reduce your operating costs.

## **Save time.**

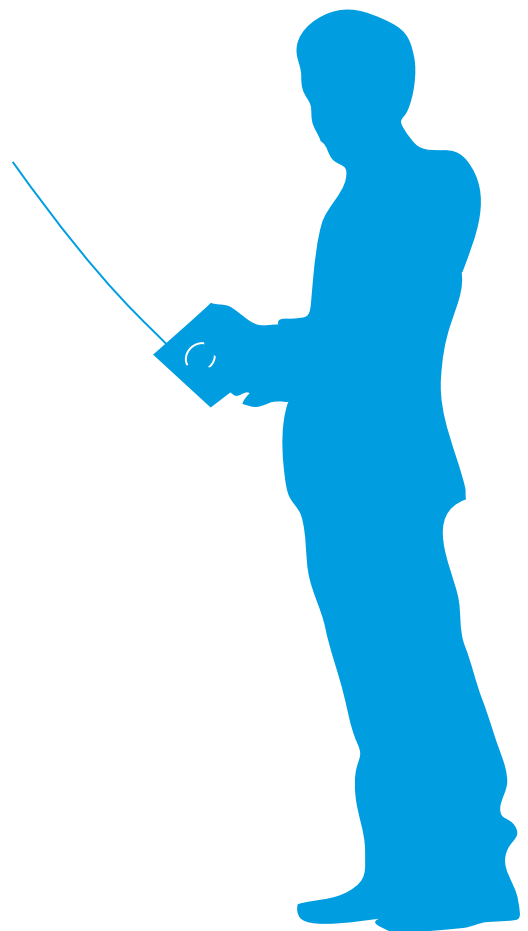
iManage helps reduce the time needed to consolidate data so that you can spend more time to analyse and implement actions. Studies show that fleet managers would ideally dedicate 30% of their time - about 2 full days - to fleet analysis and control. By using iManage and its pre-built analysis and reports, these 2 days can be compressed to less than half a day.

## **Ensure fleet compliance.**

In essence, iManage provides you with a real-time snapshot of every vehicle and every driver in your fleet. You can check if the orders performed in your different business units or countries are in line with your car policy. You can flag unexpected costs or events. Built-in alerts help you identify when your fleet goes out of control so that you can immediately take immediately appropriate action.

## **Get visibility.**

With its user-friendly, online dashboard interface, iManage makes it easy to visualise all relevant information regarding your fleet. You can view the data in a variety of formats to give you true transparency of your fleet. iManage provides all vehicles and costs data as well as tracking the evolution of your critical information over time. Along with a simple and easy-to-read graphical view, every analysis features year-on-year changes display.



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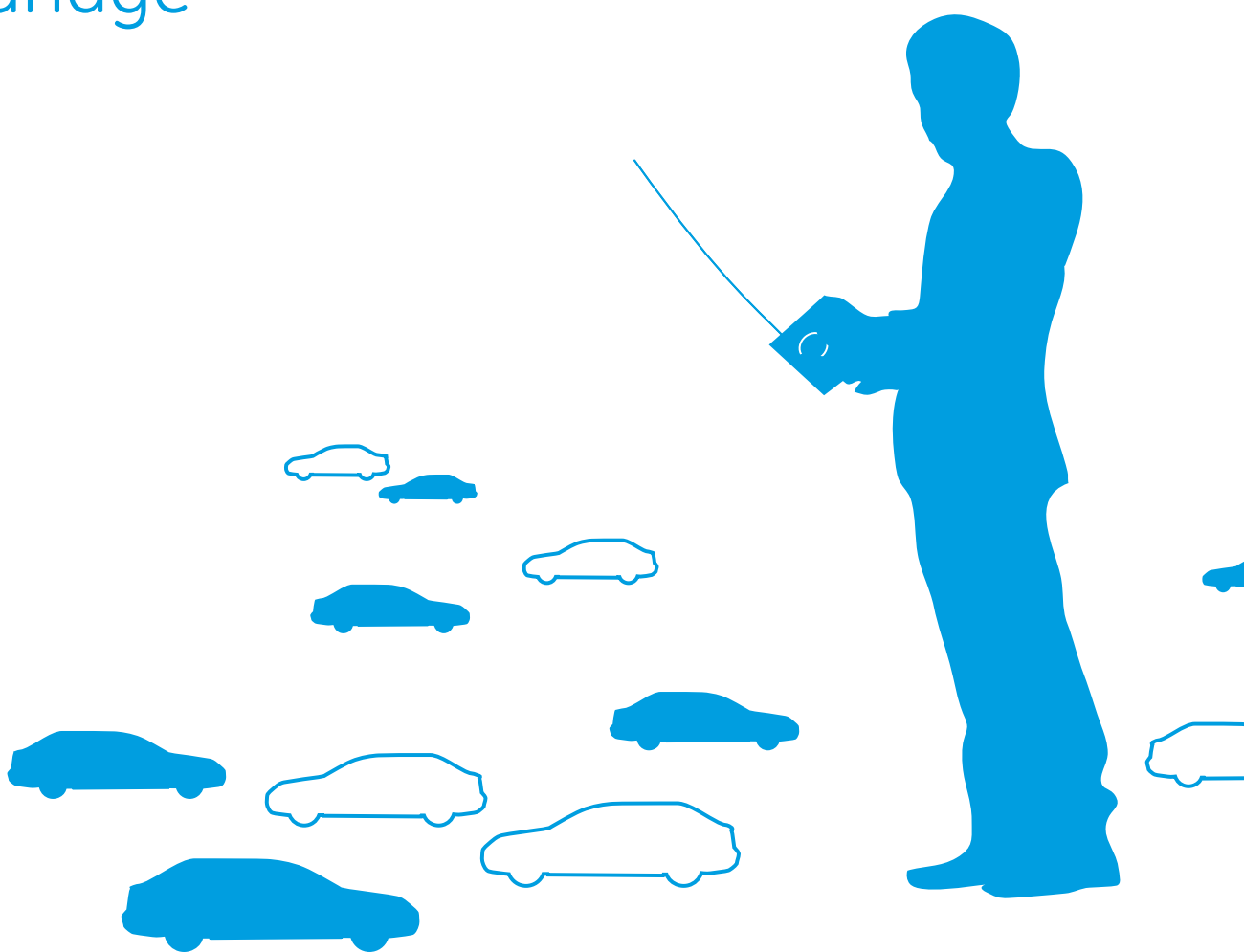
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iManage is part of our online tools range



GE imagination at work

# Taking control of your fleet has never been so easy.

@ iManage



Are you aware of what's happening in your fleet? Can you identify problems before they hit your bottom line? Do you spend too much time gathering information and not enough time on improving performance? Now it's much easier... with iManage.

iManage provides a comprehensive fleet management online desktop that links information to analysis to action to control. Comprising of a web dashboard using graphic displays connected to a contract management module, iManage enables you to analyse all your fleet data including vehicle inventory, costs and termination forecasts. All this data can be accessed with just three clicks of the mouse, from the summarised view of your fleet to the very detail of a particular contract.

iManage transforms your data into valuable information that can be used to improve your fleets performance, either at business unit level, at country level and even at European level.

iManage is designed for anyone who needs to monitor fleet performance, implement fleet improvement initiatives and determine company budgets.

# In control with iManage.

Review the number of vehicles you have in your fleet - both live vehicles and vehicles on order - whether you are running a single division company or a complex multi divisions multi-countries European company.

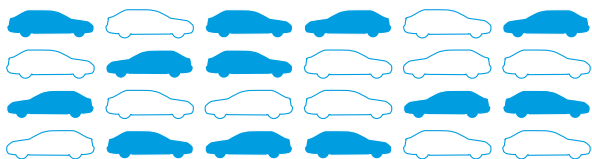


Access immediately to the total cost of your fleet across Europe with the ability to analyse it broken by nature: contractual and rebills. Set costs targets to see at a glance if your fleet is in control.



Monitor your fleet's performance and identify potential problems with ease. View at a glance your fleet inventory, costs, and termination forecast through a simple, easy-to-read, graphic overview... whatever the size of your fleet and the complexity of your organisation.

# Step 1: Monitor



View the trend analysis of your inventory and costs over the last 3 years. Analyse the evolution of your costs or benchmark the performance of your different business units.



Click on any graph to start performing analysis and understand the root cause of any fleet concern you've identified. Analyse by various views such as OEM group, model, fuel type, age, and taxes enabling you to graphically pinpoint performance improvement opportunities. Compare performance of your different business units or countries on year-on-year or side-by-side basis.

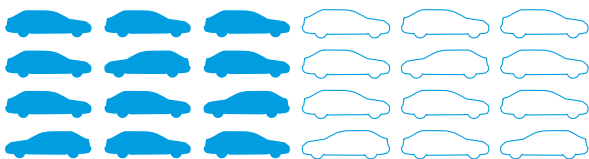
Analyse the evolution of your costs year-on-year, either in total cost or cost by unit. This can be performed for any of the cost components, whether this is contractual costs or a rebill.



Amount by Unit (EUR)

Amount	Period 06/2006		Period 06/2005		% of Variation 2006 vs. 2005
	Number of Vehicles	Amount	Number of Vehicles	Amount	
175.60	1,714	155.81	1,600	12.70%	
79.40	471	75.05	398	5.79%	
6.60	794	6.38	694	4.81%	
18.45	36	16.90	40	9.16%	
114.21	3,015	104.05	2,732	9.76%	

# Step 2: Analyse

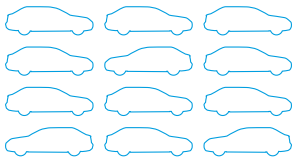


See at-a-glance mileage and duration projections. Identify the vehicles that are over or under-utilised to optimise your decision of rewriting or terminating a contract. List the vehicles that are due for replacement.

Product	Contract Duration	Contract Mileage	Contract Start Date	Contract End Date	Current Age Of Vehicle	Last Mileage	Date Of Last Mileage	Pro-Rated Miles To Date	Projected End Rate At Contract Mileage	Days Remaining To Projected End Rate	% Difference Between Projected Duration And Contract Duration	Projected Mileage At Contract End Date	Projected Mileage Difference	% Projected Mileage Deviation
FLEET KEY	36	75,000	05/02/2003	04/02/2006	43	165,549	07/07/2006	172,040	23/08/2004	-732	-40	145,182	70,182	94
FLEET KEY	36	75,000	10/02/2003	09/02/2006	42	135,627	28/07/2006	138,931	09/01/2005	-593	-35	117,514	42,514	57
FLEET KEY	36	60,000	27/06/2002	26/06/2005	47	100,205	27/07/2006	102,282	12/01/2005	-500	-22	76,471	16,471	31
FLEET KEY	36	90,000	11/07/2002	10/07/2005	49	152,000	20/07/2006	155,722	27/11/2004	-636	-19	113,317	23,317	26
FLEET KEY	30	90,000	05/08/2003	04/08/2006	37	111,500	20/07/2006	114,580	29/12/2005	-239	-19	112,508	22,508	25

Once you have identified the root cause of your concern, click on it to review the vehicles, contracts or drivers that impact your fleet's performance. iManage generates a detailed report that contains all the information you need to prepare your decision. Report can be manipulated on screen or exported into Excel for further usage and reporting purposes.

# Step 3: Decide



Drill to the deepest level to reveal specific contract details and events, such as the detailed history of all of the maintenance performed on each vehicle in your fleet.

Vehicle Summary			
Customer / Cost Center	: CUSTOMER DEMO / DEMO - CC1 /	Contract Start Date	: 12/01/2006
Vehicle Description	: VOLVO S40 1.6 Kinetic 4 Doors	Contract End Date	: 11/01/2009
Driver	: Robinson V	GECFS Fleet ID	: 9514938
Registration Number	: 123ABC75	Customer Reference	:

Contract Details			
<b>Contract Parameters</b>		<b>Account Information</b>	
Fiscal Class	: Private/Light Goods	Hierarchy	: CUSTOMER DEMO / DEMO - CC1
Monthly Lease Rate Excl VAT	: 381.16 EUR	Customer Name	: CUSTOMER DEMO / DEMO - CC1
Car Policy	:	Customer ID	: 4275861
Contract Parameters	: 36/900000 Km	Cost Center	: 300310000
Monthly Lease Rate Incl VAT	: 455.87 EUR		

Return to top

Specific Conditions				
Component	Leif Rate excl. VAT	Leif Rate incl. VAT	Driver Contribution excl. VAT	Driver Contribution incl. VAT
Capital	323.75 EUR	323.75 EUR	0 EUR	0 EUR

Click on any vehicle, contract, driver or cost in the report to access all the details you need to confirm your decision and engage action. Everything – complete contract history, vehicle details (options, subscribed services, etc.), maintenance schedules, accident and repair reports, fuel delivery, billing details - is right where you need it.

# Step 4: Act

